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# Core competences: -

- Business Analysis Planning and Monitoring.
- Elicitation and Collaboration.
- Requirement Life cycle Management.
- Requirement Analysis and Design Definition.
- Strategy Analysis
- Solution Evaluation
- Stakeholder management
- Project management

# **Technical skills**

- Documentation Tools: MS Suite.
- Prototyping & Wire frames Tools: Axure & Balsamiq
- Modeling Tools: MS Visio, Draw.io.
- Database: SQL
- Project Management tool:-JIRA
- Reporting Tools: Power BI, & Tableau.

## **Education:-**

 PGDM – International Business | Dr. D.Y. Patil Business School, Pune | 2021 – 2023

# Soft skills: -

- Communication & Stakeholder Management
- Leadership & Negotiation
- Team Collaboration

#### Language:-

- English
- Hindi

## Career Object: -

Results-driven Business Analyst with 1.5+ years of experience in gathering business requirements, driving data-driven strategies, and delivering process improvements. Proven ability to collaborate cross-functionally, facilitate Agile and Waterfall methodologies, and improve operational efficiency by 25%. Adept with tools like MS Visio, Balsamiq, JIRA, and Tableau for documentation and analysis.

# Profile Summary: -

- In-depth knowledge of **SDLC** in various phases (i.e waterfall & agile)
- Proficient in Waterfall Model: Gathered requirements using Elicitation Techniques and prepared BRD, FRD, SRS prepared RACI Matrix, BCD, created UML Diagrams and Prototypes and requirements tracking through RTM well versed with UAT handling Change Request.
- Expert in Agile Scrum: Creation of user stories and Added Acceptance Criteria, BV & CP, Sprint & Product Backlogs conducted various Sprint Meetings; Sprint & Product Burndown charts ensured DOR and DOD checklist.

# Work Experience.

## **Ultratech Cement Ltd**

July 2023 - August 2025

Designation: Regional Field Executive

# Project 1:- Enhancement of order punching system Project description:-

Led the **enhancement of the digital Order Purchasing System** for UltraTech Cement Ltd. by migrating from manual order processing to an **Agile-based automated solution**. The project introduced a **dealer self-service web/mobile portal**, real-time order tracking, automated invoicing, and SAP integration. Managed requirement gathering, user story creation, sprint planning, and UAT to ensure business needs were met.

## **Key Outcomes:**

- Reduced order processing errors and delays by 60%+.
- Improved dealer experience with a self-service mobile app.
- Delivered MVP within 5 months using Agile methodology.
- Increased efficiency through automation and real-time analytics.

# **Role:-Business Aalyst**

## Responsibilities

- Interacted with the stakeholders and gathered requirements by using various elicitation techniques.
- Created user stories with appropriate acceptance criteria with the assistance of the Product Owner. Added user stories into product backlog using the JIRA tool.
- Prioritized and validated the requirements using Moscow and FURPS technique, added user stories to sprint backlog based on prioritization order.
- Collaborated with Product Owner and Scrum Master for BV and CP. and assisted the Product Owner for the creation of DOR and DOD checklist.

#### Certified IT Business analyst from IIBA(EEP)

#### **SME Responsibilities for Agile project**

- Provide deep **domain knowledge** and expertise related to the project's subject matter.
- Assist in clarifying **requirements** and ensuring a shared understanding of the domain among team members.
- Collaborate with the **product owner** and business analysts to **analyze** and refine **user stories** or requirements.
- Validate that **user stories** accurately reflect **business needs** and are feasible from a technical and domain perspective.
- Participate in **grooming sessions** to refine **user stories** and **acceptance criteria**.
- Clarify doubts, provide additional context, and assist in breaking down larger stories into smaller, manageable tasks.
- Work closely with the product owner and the team to define clear and **testable** acceptance criteria for user stories.
- ensure that acceptance criteria align with business goals and are achievable.
- Share **domain knowledge** with team members to enhance their understanding of the project's context.
- Work closely with developers to answer questions, resolve issues, and provide guidance during the implementation of **user stories**.
- Assist in the development of **test cases** and scenarios based on domain knowledge.
- Collaborate with the testing team to ensure that **test cases** cover all relevant aspects of the system.
- Provide feedback during sprint reviews and retrospectives to help the team improve its processes.
- Identify potential risks or challenges related to the domain and work with the team to develop **mitigation strategies**.
- Proactively address issues that may arise due to gaps in domain understandding.

- Participated in sprint ceremonies to remove road blocks in the project.
- Generated Sprint, Product Burn down/Burn up charts to track the project progress.
- Participated in product planning and **UAT** to successfully deliver each sprint component.

## **Project 2: Order Punching System**

#### Role:-Business analyst

Implemented a **Digital Order Purchasing System** for UltraTech Cement Ltd. to replace manual order processing methods. The solution automated order punching, validation, approvals, invoicing, and dispatch, while integrating with SAP for inventory and billing. A **dealer self-service portal** (web/mobile) enabled real-time order placement and tracking, reducing errors and delays. The project followed the **Waterfall Model** with clear phases—requirements, design, development, testing, deployment, and maintenance—delivered within a 6-month timeline.

## **Key Outcomes:**

- Reduced manual errors and duplicate orders.
- Centralized and real-time order visibility.
- Faster order-to-delivery cycle through automation.
- Improved dealer and employee satisfaction with a user-friendly portal.
- Enhanced decision-making via analytics and reporting.

#### Responsibilities:-

- Conducted Enterprise Analysis and under the assistance of a senior BA in creating a Business Case Document, conducted Stakeholder Analysis, and prepared RACI Matrix.
- Gathered requirements from business heads using Elicitation Techniques and created a Business Requirements Document (BRD).
- Translated **BRD** into **Functional Requirements Document** (FRD), Collaborated with the technical team, and prepared **SRS Document**.
- Created UML diagrams and wireframes to visually represent requirements using MS Visio, Balsamiq, and Axure.
- Created and maintained **RTM** throughout the project.
- Assisted in Testing Team by preparing Test Case Scenarios and ensured the UAT was successful.

#### Role:- Regional Field Executive

- Implemented online bidding system for vendor selection and ensured timely order execution.
- Planned shipments, managed end-to-end order processes, and utilized SAP for cost optimization.
- Monitored KPI's with daily and monthly logistics reports, analyzing freight savings and deviations.
- Conducted route mapping, freight mapping, and road surveys for optimal transportation.
- Enhanced vendor and vehicle performance monitoring with costeffective strategies.