

Name: Samuel John Edupuganti

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samuel-john

CORE COMPETENCIES:

- Business Analysis Planning and Monitoring
- Elicitation and Collaboration
- Requirement Life Cycle Management
- Requirement Analysis and Design
- Solution Evaluation
- Strategy Analysis
- Stakeholder Management
- Project Management

TECHNICAL SKILLS:

- Documenting Tools: MS Suite
- Prototyping & Wireframes Tools: Axure & Balsamiq
- Modelling Tools: MS Visio, Draw.io.
- Database: SQL
- Reporting Tools: Power BI, Tableau
- Project Management Tools: JIRA

EDUCATION:

B-Tech - Electrical & Electronics Engineering

CERTIFICATIONS:

- Certified IT-Business Analyst IIBA (EEP)

ACHEIVEMENTS:

- Awarded as Problem Solver in Oct 2020

SOFT SKILLS:

- Communication
- Time Management
- Adaptability
- Leadership
- Team Work
- Problem Solving
- Creativity

LANGUAGE:

- English
- Telugu

CAREER OBJECTIVES

An ardent and solution-focused IT and Business Analyst with 4 years of experience and overall 7 years of experience driving digital transformation across Education Technology and Enterprise ERP Systems. Skilled in translating business needs into efficient technical solutions, facilitating stakeholder collaboration, and managing end-to-end project lifecycles.

PROFILE SUMMARY

- In-depth knowledge of SDLC in various phases (i.e waterfall & agile)
- Proficient in **Waterfall Model**: Gathered requirements using **Elicitation Techniques** and prepared **BRD**, **FRD**, **SRS** prepared **RACI Matrix**, BCD, created **UML Diagrams** and **Prototypes** and requirements tracking through **RTM** well versed with **UAT** handling **Change Request**.
- Expert in **Agile Scrum**: Creation of **User Stories** and **Added Acceptance Criteria**, **BV & CP**, **Sprint & Product Backlogs** conducted various **Sprint Meetings**; **Sprint & Product Burndown** charts ensured **DOR** and **DOD** checklist.
- Executed **Market Research** and analysis to pinpoint new opportunities and maintained CRM database for precise tracking of activities.
- Provided Reliable leadership & direction to 23 team members & 450 students

WORK EXPERIENCE

Miracle Software Systems: June 2022 - July 2025

Designation: Business Development Executive

Project: Hubble

Role: BA

Project Description: Enhanced the Hubble Sales Module by streamlining the Opportunities workflow and eliminating manual processes. And Implemented a real-time KPI Dashboard to improve performance visibility and support data-driven decisions.

Responsibilities:

- Interacted with the stakeholders and gathered requirements by using various **Elicitation Techniques**.
- Created user stories with appropriate acceptance criteria with the assistance of the Product Owner. Added **user stories** into **product backlog** using the **JIRA** tool.
- Prioritized & validated the requirements using **Moscow** & **FURPS** technique, added **user stories** to **sprint backlog** based on prioritization order.
- Collaborated with Product Owner and Scrum Master for **BV** and **CP**. and assisted the Product Owner for the creation of **DOR** and **DOD** checklist.
- Participated in **sprint ceremonies** to remove **road blocks** in the project.
- Generated **Sprint, Product Burn down/Burn up charts** to track the project progress.
- Participated in product planning and **UAT** to successfully deliver each sprint component.
- Interacted with prospective clients via email campaign, cold calling and social media cultivating relationships, and generating interests.
- Cultivated and sustained robust relationships with key stakeholders to enhance collaboration and partnership

The Sun School: June 2018 - May 2022

Designation: Administrator

Project: MyClassBoard

Role: BA

Project Description: Developed an LMS module in MyClassBoard ERP to ensure uninterrupted learning during and beyond Covid-19. Enabled secure online classes, and communication. Enhanced academic continuity and overall school operations through a unified digital platform.

Responsibilities:

- Conducted **Enterprise Analysis** and under the assistance of a senior BA in creating a Business Case Document, conducted **Stakeholder Analysis**, and prepared **RACI Matrix**.
- Gathered requirements from business heads using **Elicitation Techniques** and created a Business **Requirements Document (BRD)**.
- Translated **BRD** into **Functional Requirements Document (FRD)**, Collaborated with the technical team, and prepared **SRS Document**.
- Created **UML diagrams** and **wireframes** to visually represent requirements using **MS Visio**, **Balsamiq**, and **Axure**.
- Created and maintained **RTM** throughout the project.
- Assisted in Testing Team by preparing **Test Case Scenarios** and ensured the **UAT** was successful.
- Coordinated academic scheduling and resource allocation to optimize faculty and student student engagement
- Supervised the maintenance of students records, guaranteeing confidentiality and accuracy in reports