

EDUPUGANTI SAMUEL JOHN

BUSINESS ANALYST

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LOCATION | Vizianagaram, INDIA
EXPERIENCE | 3 Years 0 Month

Key Skills

- Requirement Planning
- Case Studies
- Use Cases
- User Stories
- Presentation
- Mockups
- Balsamiq
- Communication Skills
- RTM
- Requirements Management
- Requirement Analysis
- Requirement Gathering
- Business Requirement Document Creation
- JIRA
- Axure
- MS Visio
- MS Office

Languages

- English
- Telugu
- Hindi

Profile Summary

Results-driven Business Analyst with hands-on experience in requirements gathering, stakeholder management, and Agile project delivery. Skilled in analyzing business needs, documenting BRD and RTM, and collaborating with cross-functional teams to deliver digital transformation projects. Experienced in developing Use Case diagrams, wireframes, and dashboards for data-driven decision-making. Proven success in leading end-to-end BA activities across LMS (Learning Management System) and Sales Analytics (Hubble) projects. Proficient in MS Office, JIRA, MS Visio, Power BI, Tableau, Axure, Balsamiq, and SQL.

Work Experience

Business Analyst

Miracle Software Systems

06/2022 - 07/2025

- Collaborated with cross-functional teams to gather, analyze, and document over 120 business requirements across multiple client projects, ensuring alignment with stakeholder objectives.
- Prepared Business Requirement Documents (BRDs), Functional Specifications, and Use Case Scenarios, reducing project clarification cycles by 25%.
- Conducted requirement analysis sessions and JAD workshops with stakeholders, improving communication efficiency and minimizing scope gaps by 30%.
- Maintained a comprehensive Requirements Traceability Matrix (RTM) to track changes and ensure 100% coverage from requirement to

deployment.

- Supported User Acceptance Testing (UAT) by defining test cases, coordinating test execution, and achieving a 98% defect resolution rate before go-live.
- Collaborated with the development team to refine user stories and actively participated in Agile ceremonies such as sprint planning, backlog refinement, and retrospectives.
- Visualized requirements by creating Use Case diagrams, mockups, and prototypes using MS Visio, Axure, and Balsamiq, accelerating client approval by 20%.
- Developed and maintained Power BI and Tableau dashboards, improving decision-making speed by 15% through enhanced tracking of key performance metrics.
- Utilized SQL for data validation and requirement testing, ensuring data accuracy across integrated systems.
- Partnered with QA and DevOps teams to streamline release processes, reducing deployment time and improving overall efficiency.

Business Analyst

The Sun School

06/2018 - 05/2022

- Gathered and analyzed 100+ functional and non-functional requirements across academic and administrative departments, ensuring alignment with digital transformation goals.
- Developed BRDs, FSDs, and RTMs, improving requirement clarity and reducing rework by 20%.
- Facilitated stakeholder workshops with 6+ departments to define project scope and feature priorities.
- Created Use Case diagrams and wireframes using MS Visio and Balsamiq, accelerating stakeholder approvals by 30%.
- Supported UAT by preparing 40+ test cases and coordinating issue resolution, achieving 95% closure before rollout.
- Collaborated with developers and QA teams to ensure accurate LMS feature implementation.
- Prepared user manuals and conducted training sessions, enhancing system adoption by 35%.

- Built Excel and Custom reports to support data-driven academic and operational decisions.
- Proposed automation of manual processes, reducing administrative workload by 25%.

Education

B.Tech/B.E. - Electrical

2015

Jawaharlal Nehru Technological University (JNTU)

Grade - 54%

12th

2012

Andhra Pradesh , English

Grade - 70%

10th

2009

Andhra Pradesh , English

Grade - 90.0%

Projects

LMS Module for Online Classes

12 Weeks

The primary purpose of this project is to design and implement a comprehensive Learning Management System (LMS) module within the existing MyClassboard platform to ensure uninterrupted education for students of The Sun School during the Covid-19 pandemic and beyond. This initiative aims to bridge the gap created by the closure of physical classrooms, enable secure and efficient online learning, and maintain academic continuity while also supporting the school's operational and financial stability.

This project is initiated to:

- Develop a secure, centralized online learning platform integrated with MyClassboard.
- Conduct live online classes with automatic attendance tracking and reporting.
- Provide a seamless experience for teachers, students, and coordinators.
- Ensure sustainable school operations during and

beyond the pandemic by supporting hybrid/online learning models.

Hubble Enhancement

12 Months

The purpose of this project is to enhance the Sales Module of Hubble by streamlining the end-to-end Requirements and Opportunities workflow and implementing a real-time KPI Dashboard for the sales team. This enhancement aims to eliminate manual processes, improve transparency, and enable seamless collaboration among Sales, Recruitment, Delivery, and Payroll teams within a single integrated platform. Additionally, the KPI Dashboard will provide data-driven insights into individual and team performance, supporting effective decision-making, accountability, and performance-based incentives aligned with organizational goals.