

## Partnering with AI for Strategic Impact

A guide for the next generation of Business Analysts. Discover how to leverage

Al as your most powerful productivity partner.



#### Will Al replace Business Analysts?

#### The answer is a clear No. Here's why.

Al can accelerate tasks, but it cannot replace the uniquely human abilities to interpret context, negotiate needs, and build trust.



#### Interpret Context

Understand the unwritten rules and nuanced politics of a project.



#### **Negotiate Needs**

Mediate between departments to find a solution that serves the business.



#### **Build Trust**

Foster strong, collaborative relationships with stakeholders for buy-in.



#### The Evolution of the BA

The role isn't disappearing—it's upgrading. See how AI transforms traditional tasks.

#### Old BA Era (Pre-Al)

## New Al-Enhanced BA Era

Manual requirement Drofting	At a section of the s
Manual requirement Drafting.	Al drafts requirement templates.
Creating BRDs, FRDs from scratch.	Al summarizes interviews.
Hours of market research.	Research in seconds.



#### **Free Up Your Focus**

Al can save 30-50% of a BA's time on routine tasks, allowing you to shift energy from manual labor to high-impact strategic work and innovation.





### The AI-Enhanced BA's Toolbox

A curated list of powerful AI tools to accelerate your workflow and amplify your impact.



#### 1. Perplexity Al

What it is: A smart search tool that reads the web and summarizes answers with references.

**How it helps BAs:** Quickly get concise insights on industries or competitors without reading dozens of articles.

**Example:** Get a summary of fintech trends with key stats and sources.

**Access: perplexity.ai** 

#### 2. Gamma

What it is: An AI tool for building visually appealing presentations and documents from simple instructions.

**How it helps BAs:** Saves hours when creating client-ready presentations or project proposals.

**Example:** Type "show market analysis for Q3,"

and Gamma generates structured slides.

Access: gamma.app



#### 3. ChatGPT

What it is: A conversational AI that can write, summarize, explain, and brainstorm ideas.

**How it helps BAs:** Draft reports, create summaries of meeting notes, or generate analysis frameworks quickly.

**Example:** Input meeting notes, and it produces a neat action-item list.

Access: chat.openai.com

#### 4. Miro Al

What it is: An online collaborative whiteboard with Al tools to visually organize ideas and processes. How it helps BAs: Great for mapping workflows, visualizing business processes, and collaborating remotely.

**Example:** Create a flowchart of a customer onboarding process with AI-suggested improvements.

Access: miro.com/ai



#### 5. Archive.today

What it is: A service that saves a snapshot of any webpage for later access, even if it changes.

**How it helps BAs:** Ensures important references, reports, or competitor pages are preserved for audits.

**Example:** Save a competitor's pricing page today to

reference it months later.

**Access: archive.today** 

#### 6. Sci-Hub

What it is: A library of millions of academic and research papers, bypassing paywalls.

**How it helps BAs:** Access research for market insights or data-backed analysis without expensive subscriptions.

**Example:** Download a market research paper on renewable energy trends for your report.

Access: sci-hub.se



#### 7. LibGen

What it is: A digital library to find books, reports, and research materials for free.

**How it helps BAs:** Access textbooks, case studies, or technical guides for skill enhancement or reference.

**Example:** Download a book on business process modeling to improve workflow analysis skills.

**Access: libgen.is** 

#### 8. AnySummary

What it is: An AI tool that condenses long articles, videos, or podcasts into bite-sized summaries.

**How it helps BAs:** Saves time by providing key points of long documents or meetings.

**Example:** Convert a 30-page project report into a

2-page summary highlighting crucial KPIs.

**Access: anysummary.com** 



#### 9. Merlin Al

What it is: A productivity assistant AI that works in your browser to generate content or automate tasks.

**How it helps BAs:** Helps quickly draft emails, prepare reports, or automate repetitive tasks.

**Example:** Highlight a table of sales data, and Merlin generates a summary analysis in seconds.

Access: getmerlin.ai

#### 10. Yoodli Al

What it is: An Al coach that analyzes your speech and presentation style to give tips for improvement.

**How it helps BAs:** Improves communication skills for client meetings or internal presentations.

**Example:** Practice a 5-minute product pitch, and Yoodli suggests clearer phrasing and better pacing.

Access: app.yoodli.ai



#### 11. Claude Al

What it is: A conversational AI assistant that focuses on understanding context and giving thoughtful responses.

**How it helps BAs:** Draft documents, brainstorm ideas, and analyze data while keeping responses safe and reliable.

**Example:** You provide a business case, and Claude Al helps structure it into an executive-friendly report.

Access: claude.ai

For our case study, we'll focus on Perplexity AI to demonstrate how a smart research assistant can transform the BA process.



#### **Case Study: Pathvista HR**

#### **The Business Problem**

Pathvista HR Consultancy's manual billing process is slow. The Accounts Officer takes 5 days to consolidate 350 timesheets from 35 recruiters, delaying cash flow. The goal is to drastically reduce this turnaround time.

Click Next to see how an Al-Enhanced BA solves this.



- 1. Requirement Gathering
- 2. System Design
- 3. Implementation Support
- 4. Testing
- 5. Maintenance

#### 1. Requirement Gathering

#### Without Al

- Conducts lengthy interviews.
- •Manually analyzes timesheets.

#### With Al

- Drafts targeted questionnaires.
- Summarizes historical data.

**BA's Critical Role:** Validate hidden rules (e.g., exceptions per client).

#### **Prompt for Perplexity:**

"You are acting as a Business Analyst. Pathvista HR Consultancy has 35 recruiters who submit 350 timesheets in 2 weeks. The Accounts Officer must prepare client-wise and JD-wise bills for 20 clients with 46 requirements. What professional requirement-elicitation questions should a BA prepare to understand the billing automation needs of this system?"



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#### 2. System Design

#### Without Al

- Manually maps AS-IS workflow.
- Brainstorms bottlenecks for hours.

#### With Al

- Generates draft workflow diagrams.
- Suggests automation tools.

**BA's Critical Role:** Ensure design aligns with unique client policies and gets stakeholder buy-in.

#### **Prompt for Perplexity:**

Create a comprehensive workflow flowchart for Pathvista HR Consultancy's billing automation system showing the end-to-end process from timesheet submission to invoice delivery. Include: Start with 35 recruiters submitting 350 timesheets biweekly, automated validation with error correction loops, data aggregation by 20 clients and 46 requirements, billing calculations, invoice generation, Accounts Officer approval workflow with reject/approve decisions, system integration, and final delivery. Use standard flowchart symbols (rectangles for processes, diamonds for decisions, circles for start/end) with arrows showing flow direction. Include volume indicators, decision points for validation and approval, error handling paths, and monitoring components. Make it professional for business process



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#### 3. Implementation Support

#### Without Al

- •Manually prepares all clarification documents for developers.
- •Maintains a complex Requirements Traceability Matrix (RTM).

#### With Al

- •Instantly drafts billing rule summaries and RTM templates.
- •Helps answer developer's "what-if" scenarios in seconds.

#### **BA's Critical Role:**

- Ensuring developers correctly interpret business rules.
- Bridging the gap between business needs and technical code.

#### **Prompt for Perplexity:**

You are a Business Analyst creating a Requirements Traceability Matrix (RTM) for Pathvista HR Consultancy's billing automation project. In this case, 35 recruiters submit 350 timesheets in 2 weeks for 20 clients with 46 requirements. The Accounts Officer must prepare bills client-wise and JD-wise. Please draft an RTM with at least the following columns: Requirement ID, Requirement Description, Source (stakeholder), Design Element, Development Item, and Test Case Reference. Use realistic sample entries based on the Pathvista scenario..



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#### 4. Testing

#### Without Al

- Manually prepares all test cases.
- •Sifts through error logs.

#### With Al

- Auto-generates test cases.
- Summarizes logs and finds patterns.

**BA's Critical Role:** Design tests reflecting real business risks that Al might miss.

#### **Prompt for Perplexity:**

You are a QA supporting a BA in the Pathvista HR Consultancy case. In this case, 35 recruiters submit 350 timesheets in 2 weeks for 20 clients with 46 requirements. The Accounts Officer must prepare bills client-wise and JD-wise. Please generate professional test cases in tabular format with the following columns: Test Case ID, Test Scenario, Test Steps, Test Data, Expected Result. Include both positive and negative test cases to validate the billing automation system, such as handling multiple recruiters on one JD, missing timesheets, and duplicate entries.



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#### 5. Maintenance

#### Without Al

- Manually collects user feedback.
- •Reacts to problems as they arise.

#### With Al

- Monitors system data for trends.
- Proactively predicts potential delays.

**BA's Critical Role:** Act as the human point of contact for stakeholder communication.

#### **Prompt for Perplexity:**

Suggest a monitoring and maintenance plan for the Pathvista system to ensure reliability and client satisfaction.



#### **Become a Future-Proof BA**

Embrace the future by combining timeless BA skills with modern Al proficiency.

#### 1. You Are Indispensable

Al generates drafts, but it cannot replace negotiation, stakeholder alignment, and context-specific judgment.

#### 2. Al is Your Partner

Al accelerates repetitive tasks, saving 30–50% of your time. This frees you to focus on high-impact strategic thinking.

#### 3. The Role is Evolving

The New BA is defined by faster discovery, databacked insights, and more time for stakeholder collaboration.

#### 4. What You Should Learn

Core Skills: Elicitation, communication, negotiation.

Al Skills: Prompting, validating Al output, using tools.



# "Al won't replace Business Analysts. But Business Analysts who use Al will replace those who don't."

Are you ready to be the BA of the future?